



CITIZEN CREDIT Centre, CTS No. 236, Marve Road, Orlem, Malad West, Mumbai 400064

Branch Head

Looking for candidates:

- Having minimum 5 years experience as Branch Manager including credit management responsibilities.
- Having experience in Sales.
- Having strong interpersonal, people management and team handling skills.

Qualification:

Essential: Graduate

Desirable: CA / ICWA / MBA / CAIIB

Responsibilities include:

- Achieve individual and Branch sales goals through new business sales, referrals and retention of account relationship.
- Achieve Branch targets for Advances, CASA, Term Deposits and achieve fee based income targets.
- Contribute in the growth of the Bank through Business Development.
- Develop a Business growth environment by onboarding customers, meeting their expectations, submitting proposals with quick turnaround time and follow-up for disbursement.
- Achieve cost efficiency and improve profitability.
- Mentor/Guide new joiners as well as existing branch employees.
- Provide timely feedback to employees on a regular basis (structured feedback).
- Maintain and Protect the Bank's property and assets by ensuring proper arrangement.
- Ensure and monitor timely and accurate submission of all reports to Various Regulatory Authorities and Head Office.
- Ensure compliance of regulatory guidelines

Age: Below 48 years

Designation and Compensation will be commensurate with qualifications & relevant experience.

Any of the above criteria may be relaxed in the case of deserving candidates, at the sole discretion of the Bank's Management.

Apply on or before October 16, 2023 by email to career@citizencreditbank.com clearly stating the subject as "Application for the Post of Branch Head"