



We are a leading Multi-State Co-operative Bank having a Business Mix of over ₹ 4100 crores with branches at key locations in Mumbai, Pune, Goa and Daman and proposing to open branches at other centres. The Bank is professionally managed & fully automated.

We are looking to appoint following personnel to join our rapidly expanding team of professional bankers :

## RELATIONSHIP MANAGER

- The range and scope of his/ her work would range from helping clients with their account details to giving advice on financial investments.
- Needs to cater to individual clients while trying to generate new business and clients for the bank, advice them on various banking and financial products and services offered by the bank.
- Cater to the corporate clients like SME's or large corporations.
- Sound financial knowledge as well as thorough information about the bank's various offerings in order to identify the need of the customer and advice him accordingly.
- Understand the banks regulations, latest products and services, specific markets related to the clients he/she is handling.

### Skills required

- Good communication, listening skills.
- Thorough financial and sector knowledge in order to provide sound and reliable advice to clients.
- Confidence and Presentation skills
- Ability to explain complex information clearly and simply
- Good sales and negotiation skills.

The candidate should be less than 40 years of age, graduate from a recognized university and having minimum 3 years experience as a Relationship Manager in a nationalized/ private sector Bank.

**Remuneration will be commensurate with qualifications and experience for the right candidate, comparable with the best in the industry.**

Please apply within 15 days from the date of this advertisement with Curriculum Vitae, photograph and copies of credentials to **The Managing Director, CITIZEN CREDIT Co-operative Bank Ltd., 'Helena', 57, Mt. Carmel Road, Bandra (West), Mumbai 400 050.**  
E-mail : [hr@citizencreditbank.com](mailto:hr@citizencreditbank.com)

**BANK** invites applications from Experienced Bankers for the post of **Relationship Manager**.

**QUALIFICATION:**

Graduate in any stream.

Preference will be given to MBA (Marketing)

**EXPERIENCE:**

<b>Position</b>	<b>Qualifications</b>	<b>Experience</b>	<b>Age</b>
Relationship Manager	Graduate	Minimum 3 years experience as Relationship Manager in nationalized/ private sector Bank	Less than 40 years

**APPLICATION FOR THE JOB**

**Note:**

- Any of the above criteria can be relaxed in case of the deserving candidates at the sole discretion of the Management.
- Salary is not a constraint for right candidates.
- Expected Cost to Company

**Regd. Off:** Central Administrative Office:  
Helena Apts, 57 Mt. Carmel Road,  
Bandra (W), Mumbai – 400050.  
[www.citizencreditbank.com](http://www.citizencreditbank.com)